

## ART VAN FURNITURE - COMPANY TIMELINE

- 1959** Art Van opened first store in East Detroit  
4000 square feet - 1 employee  
Added two more stores -- Warren and Detroit
- 1960** Added store in Garden City
- 1961** Added Farmington store
- 1962** Sale at State Fairgrounds  
Acquired first Warehouse on Groesbeck Ave. in Warren.  
Added stores in St. Clair Shores and East 8 Mile
- 1967** Added store on Connor and Warren in Detroit  
Started our Profit Sharing Program
- 1968** Opened store on Eureka Rd in Southgate
- 1969** Opened store on Plymouth Road in Livonia
- 1970** Opened Tech Plaza store - at 12 Mile/Van Dyke
- 1971** Opened Woodward, Drayton Plains and Schoenherr Stores and on Michigan Avenue in Dearborn
- 1972**
- 1973** Moved Tech Plaza store, Corporate Headquarters and Warehouse to present location.
- 1974**
- 1975**
- 1976** Established a Training Department  
1st Warehouse addition - 15 additional truck doors
- 1977** AVASI was formed.  
Opened Flint, Lansing
- 1978** Taylor Store moved to its present location from Eureka Road  
First year for President's Club - \$360,000,000 quota
- 1979**
- 1980** Introduction of Art Van Credit Card  
Started the Design Department  
Opened 7 Mile Store
- 1981** Opened Novi Store
- 1982** First \$1,000,000 sales month - Tech Store
- 1983** 2nd Warehouse addition - added 23 truck doors  
First computer automation at Michigan Ave Store in Dearborn
- 1984** Opened Saginaw Store  
Closed East 8 Mile Store
- 1985** Centralized Service Department  
Opened first Clearance Center in Tech Store  
Exceeded \$100,000,000 in annual sales  
Closed Dearborn Store on Michigan Ave
- 1986** Established Video Communication
- 1987** 3rd Warehouse addition - plus 89 truck doors  
Opened Westland, Greenfield, Grand Rapids and Burton Stores  
Closed Livonia , West 8 and St. Clair Shores Stores
- 1988** Opened Clinton Store  
Pioneered "Mattress Express" Service
- 1989** Opened Kalamazoo Store and Taylor Clearance Center  
Started "Same Day Service" program
- 1990** Saved the Michigan Thanksgiving Parade
- 1991** Opened Schoenherr Clearance Center
- 1992** Opened Kalamazoo, Drayton, Saginaw and 7-Mile Clearance Centers  
Opened Jackson, Lakeside and Port Huron Stores  
4th Warehouse Expansion - added 100,000 sq. ft. of floor space
- 1993** Opened Muskegon, Ann Arbor and Holland Store
- 1994** Opened Clinton Clearance Center

- 1995** Opened Lakeside and Westland Clearance Centers
- 1996** Opened Bay City, Novi Clearance Center
- 1997** Opened Battle Creek, Dearborn, Howell  
Completed expansion, remodeling of Tech
- 1998** Completed expansion, remodeling of Flint, Drayton, Taylor (April), Woodward (July)  
Opened Flint Clearance Center, completed 200,000 sq. ft. Warehouse expansion  
Opened Traverse City (Nov. 21)
- 1999** New computer system  
Launched Website (Winter)  
Complete expansion/remodeling of Novi store; updated Burton store  
Opened Alpine - Nov. 26.  
Construction began on automated warehouse (Sept)
- 2000** Opened new Lansing store - Oct. 25. Michigan Retailer of the Year
- 2001** Remodeled Westland complete 10/1  
Remodeled Lakeside 11/20  
Automated Warehouse operational Feb.  
Art Van inducted into the American Furniture Hall of Fame
- 2002** Opened new Port Huron store (9/20)  
Remodeled Grand Rapids 11/16  
Opened Bay Harbor 10/5
- 2003** Remodeled and added CC to Southfield (June)  
Next Day Delivery July 4  
Implemented POS System on Sales Floor
- 2004** Opened Chesterfield store (12/03)  
Changing the Game Began
- 2005** Closed Bay Harbor 12/31/05  
Introduced Crusin' Truck for parades
- 2006** Opened Drexel Heritage in Bloomfield Hills - November  
Began offering commercial credit - September
- 2007** Launched MattressHarmony.com - February  
Expanded Bedding at Tech - Dec.  
Began store updates (Tech -Nov) away from Galleries
- 2008** Delivery increase to \$59.99. Last changed 2003  
Partnered with NextEnergy to test Biodiesel  
Changed Drexel Heritage store to a Clearance and Bedding Center (April)
- 2009** 31st store opened in Grandville, Michigan  
1st PureSleep bedding store opened in Canton, Michigan  
Art Van Million Dollar Charity Challenge - Art Van Awards \$1,000,000 to charities across Michigan  
Art Van Furniture is named Retailer of the Year by Furniture Today  
31 stores, 30 Clearance Centers, 1 PureSleep Store  
Over 1,000,000 square feet of selling space  
Approximately 2,500 employees  
Over 900,000 Sq. Ft of Warehouse - the largest single furniture warehousing facility in the U.S.

RANKED 17th LARGEST FURNITURE RETAILER IN THE NATION  
(Furniture Today's Survey of Top 100 U.S. Furniture Stores 2008)